



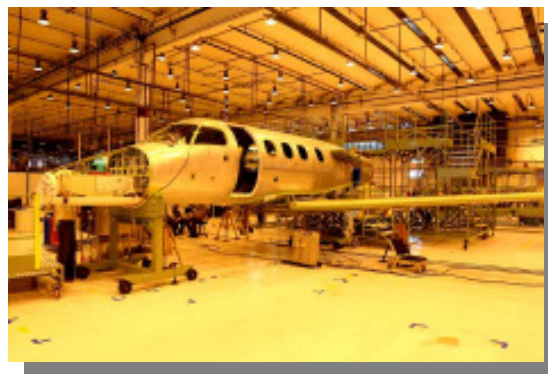
## EMBRAER ANNOUNCES PHENOM 100 JET PRICE INCREASE

*New price effective July 1, 2007*

**São José dos Campos, May 11, 2007** – Embraer announces an increase in the price of the Phenom 100 jet, effective July 1, 2007. The aircraft will be priced at US\$ 2.98 million for the U.S. Federal Aviation Administration (FAA) certification, based on January 2005 economic conditions in a baseline configuration. The current price of the Phenom 100 is US\$ 2.85 million.

*“The first Phenom 100 jet is in its final assembly stage and scheduled to fly very soon,”* said Luís Carlos Affonso, Embraer Executive Vice President, Executive Jets. *“The Phenom 100 and Phenom 300 jets have met with great market acceptance, and are nearing 400 firm orders.”*

In late March, the wing-fuselage mating was performed on the first Phenom 100 and final assembly is progressing successfully. The second Phenom 100 has just arrived at Embraer’s main plant, in São José dos Campos, to begin final assembly.



*First Phenom 100 Jet Final Assembly*

Embraer’s Phenom Tour continues to circle the globe, showcasing full-scale mock-ups of the Phenom 100 and Phenom 300 jets, which will be on display from May 22-24, at the European Business Aviation Conference & Exhibition (EBACE), in Geneva, Switzerland. For the complete Phenom Tour schedule, visit [www.EmbraerExecutiveJets.com](http://www.EmbraerExecutiveJets.com).

### **About the Phenom Jets**

The Phenom 100 and the Phenom 300 jets are best-in-class. Premium comfort, outstanding performance and low operating costs are key design drivers for these jets. Both aircraft will offer pilots and passengers the comfort and style previously unknown in their categories. The relaxing ambience is enhanced by the size of the generous windows and the most ample cabin in their class. Onboard conveniences include a wardrobe or refreshment center, an aft cabin private lavatory with toiletry cabinet, and satellite communications.

#### PRESS OFFICES

##### Headquarters

##### **Rosana Dias**

rosana.dias@embraer.com.br  
Cell: (+55 12) 9724 4929  
Tel.: (+55 12) 3927 1311  
Fax: (+55 12) 3927 2411

##### North America

##### **Pedro Ferraz**

pedro.ferraz@embraer.com  
Cell: (+1 954) 651 1871  
Tel.: (+1 954) 359 3414  
Fax: (+1 954) 359 4755

##### Europe, Middle East and Africa

##### **Stéphane Guilbaud**

sguilbaud@embraer.fr  
Cell: (+33 6) 7522 8519  
Tel.: (+33 1) 4938 4455  
Fax: (+33 1) 4938 4456

##### **Catherine Fracchia**

cfracchia@embraer.fr  
Cell: (+33 6) 7523 6903  
Tel.: (+33 1) 4938 4530  
Fax: (+33 1) 4938 4456

##### China

##### **Tracy Chen**

tracy.chen@bjs.embraer.com  
Cell: (+86) 1391 018 2281  
Tel.: (+86 10) 6505 5045  
Fax: (+86 10) 6505 9866



The pilot-friendly cockpit and the docile flying qualities of the two new aircraft will enable single-pilot operation. Drawing from Embraer's design and engineering experience, the Phenom 100 and the Phenom 300 will be built for high utilization and availability. For added safety and reliability, both jets will offer a standard anti-skid brake-by-wire system.

Based on Garmin's all-glass, fully-integrated avionics suite, the Prodigy™ flight deck offers Phenom jet operators more advantages than any other avionics suite on today's market. The cockpit features three interchangeable 12-inch displays – two Primary Flight Displays (PFD) and one Multi-Function Display (MFD). The system integrates all primary flight, navigation, communication, terrain, traffic, weather, engine instrumentation, and crew-alerting system data and presents the composite information in brilliant, sunlight-readable color on three high-definition displays.

The Phenom 100 will comfortably accommodate four passengers in a typical club configuration. The generous 55 cubic feet (1.56 cubic meters) total baggage capacity is big enough to store their luggage, golf bags and even skis.

The jet is powered by two Pratt & Whitney Canada PW617F engines with 1,615 pounds of thrust each. Its range with four occupants will be 1,160 nautical miles (2,148 km or 1,335 miles) with NBAA IFR reserves, 35 minutes, and 100 nm alternate; or 1,320 nautical miles (2,445 km or 1,519 miles) with NBAA VFR reserves, 45 minutes. The aircraft is capable of flying at 41,000 feet (12,497 m) at a maximum operating speed of Mach 0.70 and is designed for short field takeoffs. These characteristics will allow customers to fly nonstop from Geneva (Switzerland) to Stockholm (Sweden), Kiev (Ukraine), Istanbul (Turkey) or Rabat (Morocco); and from London (UK) to Reykjavik (Iceland), Lisbon (Portugal), Tunis (Tunisia), Sofia (Bulgaria) or Stockholm (Sweden) at a lower cost than competitive aircraft, including turboprops.

The Phenom 100 is expected to enter service in mid-2008.

The Phenom 300 jet will be configured to accommodate up to nine occupants. Its large 76 cubic feet (2.15 cubic meters) baggage capacity will conveniently transport passengers' luggage, golf bags and skis.

The jet is powered by two Pratt & Whitney Canada PW535E engines with 3,200 pounds of thrust each. Its range with six occupants will be 1,800 nautical miles (3,334 km or 2,071 miles) with NBAA IFR reserves, 35 minutes and 100 nm alternate. The aircraft is capable of flying at 45,000 feet (13,716 meters) at a maximum operating speed of Mach 0.78 and is also designed for short field takeoffs. These capabilities will permit customers to fly nonstop from London (UK) to Reykjavik (Iceland), the Azores, Cairo (Egypt), Tel Aviv (Israel) or Moscow (Russia) at a lower cost than competitive aircraft.

## PRESS OFFICES

### Headquarters

#### **Rosana Dias**

rosana.dias@embraer.com.br  
Cell: (+55 12) 9724 4929  
Tel.: (+55 12) 3927 1311  
Fax: (+55 12) 3927 2411

### North America

#### **Pedro Ferraz**

pedro.ferraz@embraer.com  
Cell: (+1 954) 651 1871  
Tel.: (+1 954) 359 3414  
Fax: (+1 954) 359 4755

### Europe, Middle East and Africa

#### **Stéphane Guilbaud**

sguilbaud@embraer.fr  
Cell: (+33 6) 7522 8519  
Tel.: (+33 1) 4938 4455  
Fax: (+33 1) 4938 4456

#### **Catherine Fracchia**

cfracchia@embraer.fr  
Cell: (+33 6) 7523 6903  
Tel.: (+33 1) 4938 4530  
Fax: (+33 1) 4938 4456

### China

#### **Tracy Chen**

tracy.chen@bjs.embraer.com  
Cell: (+86) 1391 018 2281  
Tel.: (+86 10) 6505 5045  
Fax: (+86 10) 6505 9866



The Phenom 300 is expected to enter service in mid-2009.

### **Embraer Image Gallery**

Visit the Embraer Image Gallery at [www.embraer.com](http://www.embraer.com).



### **Note to Editors**

Embraer (Empresa Brasileira de Aeronáutica S.A. - NYSE: ERJ; Bovespa: EMBR3) is the world's largest manufacturer of Commercial jets up to 120 seats, and one of Brazil's leading exporters. Embraer's headquarters are located in São José dos Campos, São Paulo, and it has offices, industrial operations and customer service facilities in Brazil, the United States, France, Portugal, China and Singapore. Founded in 1969, the Company designs, develops, manufactures and sells aircraft for the Commercial Aviation, Executive Aviation, and Defense and Government segments. The Company also provides after sales support and services to customers worldwide. On March 31, 2007, Embraer had a workforce of 21,005 employees and a firm order backlog of US\$ 15.0 billion.

This document may contain projections, statements and estimates regarding circumstances or events yet to take place. Those projections and estimates are based largely on current expectations, forecasts on future events and financial tendencies that affect the Company's businesses. Those estimates are subject to risks, uncertainties and suppositions that include, among others: general economic, political and trade conditions in Brazil and in those markets where the Company does business; expectations on industry trends; the Company's investment plans; its capacity to develop and deliver products on the dates previously agreed upon, and existing and future governmental regulations. The words "believe", "may", "is able", "will be able", "intend", "continue", "anticipate", "expect" and other similar terms are supposed to identify potentialities. The Company does not feel compelled to publish updates nor to revise any estimates due to new information, future events or any other facts. In view of the inherent risks and uncertainties, such estimates, events and circumstances may not take place. The actual results can therefore differ substantially from those previously published as Company expectations.

## PRESS OFFICES

### **Headquarters**

#### **Rosana Dias**

rosana.dias@embraer.com.br  
Cell: (+55 12) 9724 4929  
Tel.: (+55 12) 3927 1311  
Fax: (+55 12) 3927 2411

### **North America**

#### **Pedro Ferraz**

pedro.ferraz@embraer.com  
Cell: (+1 954) 651 1871  
Tel.: (+1 954) 359 3414  
Fax: (+1 954) 359 4755

### **Europe, Middle East and Africa**

#### **Stéphane Guilbaud**

sguilbaud@embraer.fr  
Cell: (+33 6) 7522 8519  
Tel.: (+33 1) 4938 4455  
Fax: (+33 1) 4938 4456

#### **Catherine Fracchia**

cfracchia@embraer.fr  
Cell: (+33 6) 7523 6903  
Tel.: (+33 1) 4938 4530  
Fax: (+33 1) 4938 4456

### **China**

#### **Tracy Chen**

tracy.chen@bjs.embraer.com  
Cell: (+86) 1391 018 2281  
Tel.: (+86 10) 6505 5045  
Fax: (+86 10) 6505 9866